

Barry University Uses Workday Strategic Sourcing to Escape Inefficient Email Chains

Barry University is a private university in Miami Shores, Florida with just under 9,000 students. Barry University's Division of Business and Finance had a highly manual process that made running competitive bidding events like RFPs difficult and time consuming. Workday's cloud-based Strategic Sourcing application took Barry's team out of their inboxes and centralized their communication. Barry's team now has a solution that lets them coordinate resources across their cross-functional teams and collaborate on strategic capital projects and sourcing events.

Challenges

Barry University was running RFPs manually. Suppliers and buyers communicated through error-prone email and Excel attachments, making it difficult for all team members to access the most up-to-date version of the project. Filtering through inboxes for old messages or attachments became time-consuming, inefficient, and made it difficult to find important numbers and documents when they were needed. After dealing with a couple of challenging and inefficient projects over the course of a year, the managers were feeling frustrated and unproductive.

Why Workday Strategic Sourcing

Barry University selected Workday as its strategic sourcing platform because of its:

- Full visibility of team activity including version control, making it easier than ever to work with multiple contributors on a sourcing event.
- Centralized communication for internal and external stakeholders, which helps to error-proof the collaboration process.
- Side-by-side comparison of supplier bids for objective analysis and faster decision-making.



Barry University

Overview

- Founded in 1940
- Home to 9,000 students
- Offering over 100 degree programs

Workday Applications

- Workday Strategic Sourcing

Results

Real-Time RFP Management

Workday offered Barry what they needed to simplify their process, centralizing the communications and making buying events visible to the entire team simultaneously. Barry's users no longer rely on email attachments to communicate with vendors. Using Workday Strategic Sourcing, they can see all team member updates and save and share templates for buying events in real time. Within a few months of implementing Workday Strategic Sourcing, Barry's team successfully completed multiple projects and now runs RFPs and RFQs regularly in the tool.

Barry now has a sourcing solution that allows their team to work together in real-time using:

- A one-page event builder that simplifies the RFP drafting process and allows Barry to create and send requests out to suppliers faster, using less team resources.
- Reportable event history segmented by category or buyer, which allows Barry to quickly re-run or pull information from previously run events.
- Administrative user permissions that lets Barry's team track edits, post comments, and assign permissions to key stakeholders.

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Email communication makes it impossible to update vendors with the same information at the same time, without having to send a ton of emails. With Workday Strategic Sourcing, we can update one RFP for all vendors at once right within the tool.

Lena Mercea

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